



**Jeannette D. Le Vu, BSA
CEO / CFO**

Awards: Member of the Branch and Department to receive the "Highest of Commitment to Performance of Duties" Award – 1998
Employee of the Year for Performance Award – 1997
Employee of the Year for Performance Award – 1995

As Chief Executive Officer (CEO) and Chief Financial Officer (CFO) of Seagull, Ms. Vu is responsible for all corporate decisions regarding human resources, corporate policies, benefits, insurance, marketing, procurement, and other financial issues. She establishes annual budgets, prepares cost estimations for contracts and services, and conducts cost tracking/monitoring. She is also responsible for quality assurance and quality control in accordance with Seagull's Quality Management Plan. In addition, Ms. Vu works closely with Seagull's Health and Safety Director to ensure that Seagull employees comply with Occupational Safety and Health Administration (OSHA) requirements and any contract-specific training requirements. She also works closely with Seagull's President and Operations and Regional Managers to make corporate decisions on bids, proposals, and negotiations of contracts. She performs procurements of subcontracts in accordance with the Federal Acquisition Regulations (FAR) and prepares documents that are subject to audit by the Defense Contract Auditing Agency (DCAA). Ms. Vu also conducts business in compliance with Federal, state, and local standards and regulations.

Ms. Vu has provided quality control and corporate support to a number of Federal, state, and local government contracts, including the EPA Region 7 mini-START contract; EPA Regions 3, 4, and 7 Superfund Technical Assessment and Response Team (START) II and III contracts; EPA Region 5 Superfund Technical Assistance Team (STAT) contract, EPA Region 7 Technical Assistance (TA) I and II contracts; EPA Region 8 Preparedness and Prevention I and II contracts; the States of Iowa and Missouri Homeland Security contracts; Kansas City, Missouri contracts; Independence, Missouri, contract; and City of Hastings, Nebraska, contract. The combined value of these contracts is approximately \$20 million. She also provides corporate support to a number of private contracts.

Before joining Seagull, Ms. Vu had 9 years of experience in working as a Dealership Account Manager. There, she prepared audits for field representatives, conducted random audits on dealerships, prepared monthly statements of interest and payments past due, and assisted dealerships in deriving values of trade-in equipment. She also trained dealerships on new programs to manage their wholesale accounts and collected payments from wholesale dealers. In this role, Ms. Vu managed 40-50 wholesale dealership accounts ranging from \$500,000 to \$5,000,000.

"Jeannette handles the most heavy volume and most difficult dealers with self-confidence and gets things accomplished. She is a very dependable employee and full of good ideas."

**Don Holmes, Branch Operations
Manager**